

# DAPHNE L. VALCIN



**KEYNOTE SPEAKER | CORPORATE TRAINER | EXECUTIVE COACH**

## **Valcin Strategic Solutions**

*We help high-potential leaders and teams to increase their influence and impact up, down, and across their organizations and specialize in enhancing communication, confidence, and culture*

### **VALCIN STRATEGIC SOLUTIONS CONTACT INFORMATION**

Daphne L. Valcin: Chief Executive Officer | Career & Business Coach | Executive Coach | Speaker | Trainer  
678-460-7814 | [daphne@valcinsolutions.com](mailto:daphne@valcinsolutions.com) | <https://www.daphnevspeaks.com>

**Facebook:** <https://www.facebook.com/valcinstrategicsolutions> | **LinkedIn:** <https://www.linkedin.com/in/daphnevalcin>



# DAPHNE L. VALCIN

CORPORATE TRAINER | EXECUTIVE COACH | KEYNOTE SPEAKER

## PREVIOUS SPEAKING TOPICS FOR STUDENTS INCLUDE:

**The 7 Levels of Energy Leadership: High-Impact Strategies That Every Student Leader Can Utilize to Be More Capable and Confident Leaders in the Midst of Both Challenges and Opportunities [Great for retreats and team-building events!]**

- ✓ Understand the 7 types of responses to personal and team challenges and opportunities that impact your ability to lead and empower your team
- ✓ Gain practical strategies to persevere confidently towards strategic goals, despite challenges or frustrations that might come up along the way
- ✓ Create a practical, action-packed plan to enhance your leadership capabilities to equip you to make an impact at your university and in the surrounding community

**Making WAVES: The Art of Growing Your Influence and Maximizing Your Impact on Campus as an Aspiring or Emerging Leader**

- ✓ Through role-play, writing, individual work, and team activities, learn the WAVES approach to growing your influence and impact on campus while enhancing your personal brand through focusing on 1) Your Why, 2) Your Actions, 3) Your Voice/ Communication Style, 4) Your Team Environment, and 5) Your Special Touch
- ✓ Gain insight on how to take your productivity and performance to the next level
- ✓ Explore your motivation and working style to create and maintain more open lines of communication towards a dynamic, high-performing team

**Making WAVES: The Art of Growing Your Influence, Maximizing Your Impact, and Being Positioned to Profit [Entrepreneurship-Focused]**

- ✓ Through role-play, writing, individual work, and team activities, learn the WAVES approach to growing your influence, making a significant impact on the world, leveraging your personal brand, and launching a future product or service
- ✓ Find out how to effectively create a product or service for a for-profit or nonprofit that can be sustainable and successful
- ✓ Understand how to enhance your brand through more deeply understanding 1) Your Why, 2) Your Actions, 3) Your Voice/ Communication Style, 4) Your Team Environment, and Your Special Touch
- ✓ Gain insight on how to take your productivity and performance to the next level

**Motivation, Action, and Perseverance: A RoadMAP to Create Your Personal and Professional Legacy**

- ✓ Participate in powerful exercises to identify your greatest motivations towards excellence in your organizations and in your life
- ✓ Identify the most critical action steps you must take on a daily and weekly basis to progress towards your personal, organizational, and professional goals
- ✓ Gain practical insights on how to persevere past personal and professional challenges for consistent high-quality results personally, organizationally, and professionally

**Connect, Convince, and Collaborate: Networking and Public Speaking to Build a Legacy, Career, and a Brand**

- ✓ Participate in interactive exercises to discover and implement some of the most powerful tools for public speaking and networking to take your professional goals and personal brand on campus to the next level in this engaging workshop
- ✓ Learn best practices in public speaking to take your meeting facilitation and presentations to the next level
- ✓ Gain strategies to utilize networking to gain valuable resources and connections at your next event, even if there's no designated networking section of an event

Check out more topics at <https://www.daphnevspeaks.com/>

## PARTIAL CLIENT



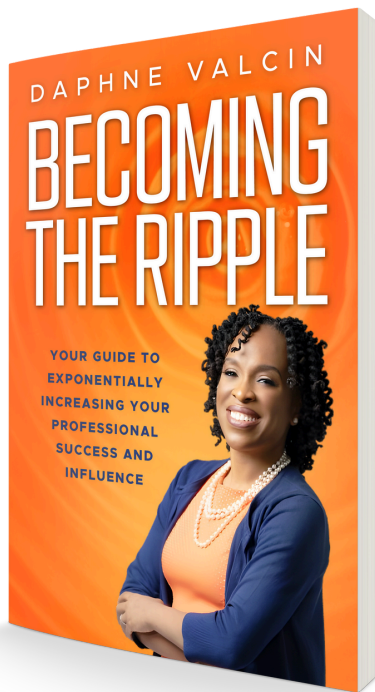
Mount Bethel Human Services Corporation  
Building Families, Changing Lives



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## Best-Selling Author of *Becoming the Ripple: Your Guide To Exponentially Increasing Your Professional Success and Influence*

### ABOUT THE BOOK:

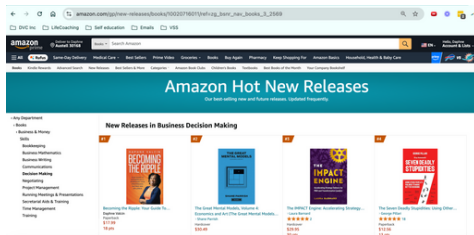
A study by Vantage Circle found that 59% of employees are not fully engaged at work, and another 18% are actively disengaged. Even among those who are engaged, many are not tapping into their full potential in a way that could transform their lives and their companies.

But what if that could change?

Becoming the Ripple isn't just a book—it's a blueprint for unlocking your potential, transforming not only your life but also the lives of those around you. Through the inspiring stories of successful professionals from diverse fields, you'll discover how to fully engage with your work in a way that feels deeply fulfilling and impactful.

This book isn't just about achieving success; it's about creating a ripple effect that extends far beyond your immediate reach. Whether you're looking to enhance your influence, expand your impact, or simply reconnect with your passion, *Becoming the Ripple* offers the clarity you need to start making waves—not just in your career, but in every aspect of your life.

This isn't just a guide. It's a movement, a call to action that invites you to step into your true potential, build deeper connections, boost your productivity, and elevate your reputation. The transformation you seek begins here, within these pages, and within you



### Add value to your engagement through:

- Helping participants to extend learnings and takeaways long after your event
- Using the book as a discussion guide for your group
- Access to digital worksheets that come with a purchase of each book to deepen learning
- Attaining discounted rates on purchases of 10 or more books
- Enhancing the value of your event to each attendee to ensure your event is a truly memorable one

**Contact us to learn how you can bundle *Becoming the Ripple* books with Daphne's speaking to create lasting impact for your audience!**

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# DAPHNE L. VALCIN

## CORPORATE TRAINER | EXECUTIVE COACH | KEYNOTE SPEAKER

### SPEAKING OR TRAINING TOPICS **FOR STAFF** INCLUDE:

#### **The 7 Levels of Energy Leadership: High-Impact Strategies That Every Staff Member Can Utilize to Be More Capable and Confident Leaders in the Midst of Both Challenges and Opportunities [Great for retreats and team-building events!]**

- ✓ Understand the 7 types of responses to personal and team challenges and opportunities that impact your ability to lead and empower your team no matter what your job title is
- ✓ Gain practical strategies to persevere confidently towards strategic goals, despite challenges or frustrations that might come up along the way
- ✓ Create a practical, action-packed plan to enhance your leadership capabilities to equip you to make an impact at your university

#### **The Art of Growing Your Influence and Maximizing Your Impact**

- ✓ Through role play, writing, individual work, and team activities, learn the WAVES approach to growing your influence and impact on campus while enhancing your personal brand through focusing on 1) Your Why, 2) Your Actions, 3) Your Voice/ Communication Style, 4) Your Team Environment, and 5) Your Special Touch
- ✓ Gain insight on how to take your productivity and performance to the next level
- ✓ Explore your motivation and working style to create and maintain more open lines of communication towards a dynamic, high-performing team
- ✓ Identify what are the most critical action steps you must take in your role on a daily and weekly basis to progress towards your personal, organizational, and professional goals

#### **Building Bridges: Forming Community Among Staff from Diverse Backgrounds Through Facilitated Conversations and Activities**

Daphne is a Professional Certified Coach, certified facilitator, and previously Director of Politics and Cultural Pluralism at the University of Pennsylvania Dubois College House. While on staff at a national nonprofit, she also served as the liaison between a National Senior Vice President and all State-Based Executive Directors. Her training and experience has equipped her with skillsets that are valuable to teams looking to enhance their connection in a way that impacts company processes, people, and results.

#### **In this training, participants would:**

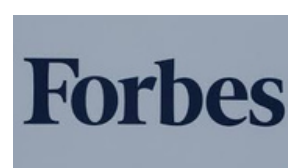
- ✓ Participate in facilitated conversations to enhance connection, understanding, and communication among staff
- ✓ Have an objective facilitator create a safe space and ask clarifying questions to support participants in forming stronger bonds within their teams that could result in more effective, more efficient teams that work within a more positive, inclusive team culture
- ✓ Gain short-term and long-term strategies to communicate in a way that is more sensitive to the various working styles and diverse backgrounds within a team

#### **Daphne also facilitates:**

- DiSC Workshops and Assessment Distribution**
- EQi-2.0 Workshops and Assessment Distribution**
- The Five Behaviors Workshops and Assessment Distribution**
- Energy Leadership Workshops and Assessment Distribution**



### AS FEATURED ON:



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# DAPHNE L. VALCIN BIO

**Are you looking for an engaging, interactive speaker to transform your event, meeting, or program into a truly memorable experience?**

Daphne Valcin is a veteran group facilitator and has effectively **facilitated keynote speaking engagements, workshops, or training sessions for groups ranging from small groups to groups as large as 6,000** for over 20 years. Daphne obtained national training and certification towards her mastery in motivational speaking and group facilitation and has a passion for bringing groups together around goal attainment, team-building, and organizational development. Time and time again, after her speaking engagements, **organizational contacts have said they have never seen individuals so engaged and excited** as a result of a speaker's presentation. Many of them tell her that **she is the most engaging speaker that they have witnessed in years at their organization**. Daphne obtained **national training and certification towards her mastery in motivational speaking and group facilitation** and has a passion for bringing groups together around goal attainment, team-building, and organizational development.

While at the University of Florida (UF) as an undergraduate student, she was the **commencement speaker at her undergraduate graduation**, was honored as the **Summer 2006 Outstanding Female Leader**, was chosen out of hundreds of applicants to serve as an **Orientation Staff member**, and was **actively involved as a leader or a member of around 40 organizations on campus**. She was later honored as a 40-under-40 awardee from UF. At the University of Pennsylvania, she served as the **Director of the Politics and Cultural Pluralism Program, earning a 3.9 GPA upon graduation**. Daphne's experiences make her a **passionate advocate of how on-campus leadership translates to post-graduate opportunities, how time management can make or break your undergraduate experience, how students can support one other toward success, and the power of perseverance in college and beyond**.

Through **research-driven strategies** and a **focus on personal and professional leadership**, Daphne now **empowers** individuals and organizations striving to be mission and purpose-driven. She works to ensure that the individuals and organizations she serves have a **clear strategy** to produce results.

Daphne's **degree in public relations** from the University of Florida and past roles as a **project manager, director, and public affairs manager** have allowed her to have a deeper-level understanding of **how to enhance personal and organizational brands**. Her Master of Secondary Education degree from the University of Pennsylvania provides her with a firm foundation for how to **powerfully deliver insights that enlighten and empower individuals and groups in a clear, interactive way to impact productivity, leadership, organizational culture, and achievement**. For years during college and afterward, Daphne **participated in various leadership training and development workshops, conferences, and retreats**, where she gained priceless **insights on enhancing leadership, team-building, and shifting communication and organizational culture towards increased results and community-building**. She holds **certifications in life coaching, group facilitation, and Energy Leadership**.

As an executive coach, Daphne has had **multiple clients 10x their monthly revenues**, supporting them to meet or surpass their revenue goals; increase their productivity through a focus on sales, marketing, and systems coaching and consulting; and enhance their business success mindset. Career coaching clients have increased salaries by as high as 105%!

**Current and previous affiliations include:**



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